

# **BOTSWANA DEVELOPMENT CORPORATION LIMITED**

Unlocking institutional  
co-investment to transform  
healthcare delivery across  
Botswana.

**BOTSWANA'S LANDMARK  
HEALTHCARE INVESTMENT  
OPPORTUNITY**

SEPTEMBER 2025



**UNITY  
HEALTHCARE**

## ABOUT THIS PRESENTATION:

A nation's health in crisis. A fund with purpose.

Botswana faces a critical inflection point in its healthcare system - marked by chronic shortages, outdated infrastructure, and constrained public resources. In response, the Botswana Development Corporation has launched UHBP I, a purpose-built healthcare fund designed to stabilise essential service delivery and catalyse systemic reform. This presentation outlines a compelling co-investment opportunity for institutional partners seeking durable returns, investment grade sovereign-backed security, and measurable impact in one of Africa's most resilient economies.



## CONTEXT & URGENCY

A Nation in Crisis. A Call to Action.



**State of emergency  
declared in Botswana's  
healthcare sector**



**Chronic shortages of  
essential medicines and  
equipment:**

- Diamond sales impacting the fiscus

- US withdrawing aid from Africa

- The health infrastructure and  
machinery are in a poor state of  
repair, largely outdated, and in  
urgent need of modernisation.

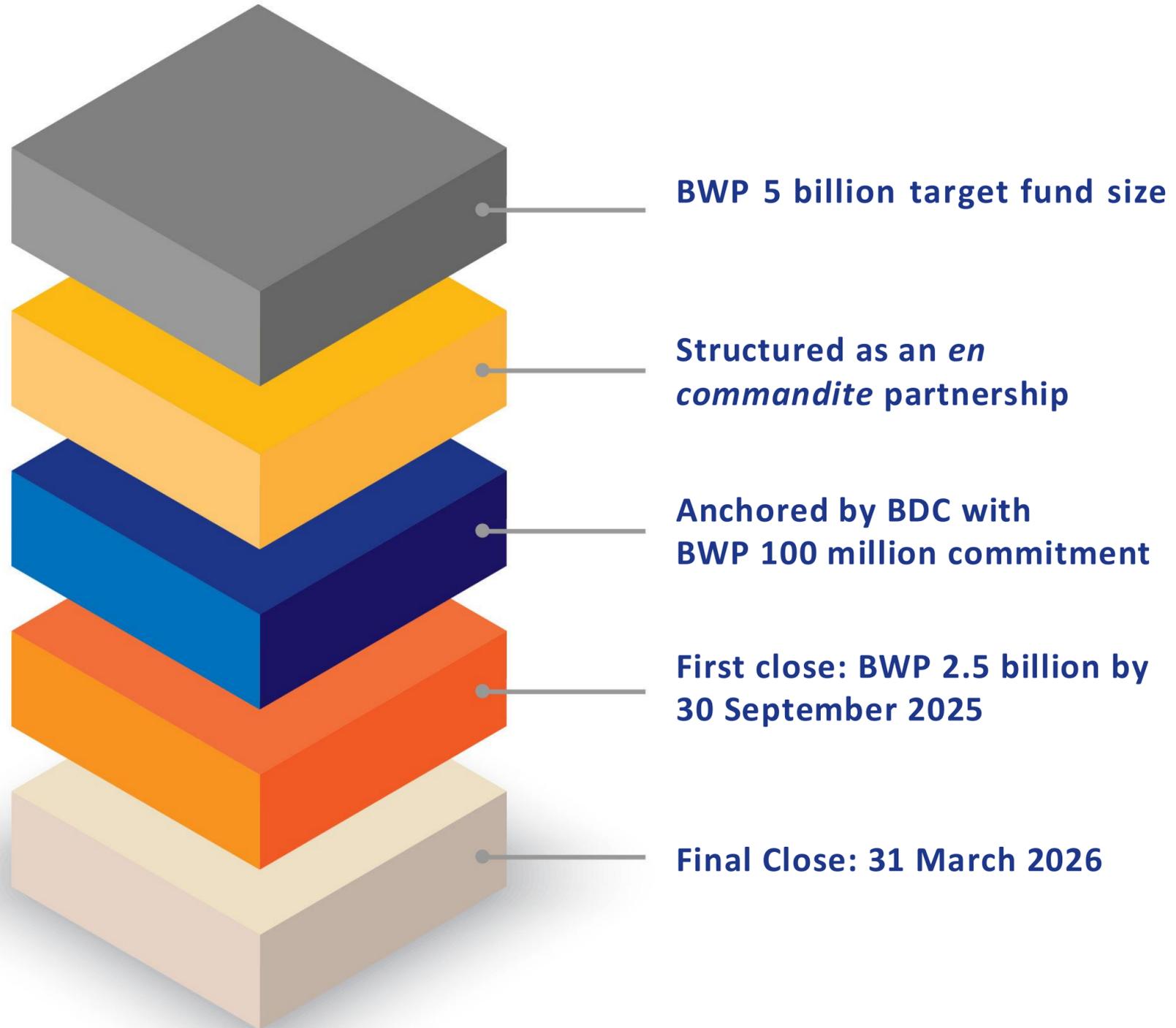


**Liquidity constraints limiting  
government response**



## THE SOLUTION – UHBP I

A Purpose-Built Fund to Stabilise Healthcare Delivery



## WHAT THE FUND WILL DO

Direct Impact. Systemic Change.



Procure medicines, consumables, equipment, and spares



Strengthen supply chains and procurement systems



Support capacity-building and local manufacturing



Safeguard the lives of our people

## IMPLEMENTATION PLAN

Our plan to Bridge the Gap.

### PHASE 1

Procure Medicines and stabilise supply chain

### PHASE 2

Resource audit with OEMs for all bio-medical equipment across all public facilities

### PHASE 3

Repair critical machinery and upgrade critical infrastructure needs to aid service delivery

### PHASE 4

Prepare for post state of public health emergency across the full supply chain

### PHASE 5

Manage the provision of universal healthcare to Batswana



# STRATEGIC ALIGNMENT

Partnering with the Ministry of Health (MoH)

Fully aligned  
with national  
health priorities

Commercial  
agreement with  
MoH ensures  
demand  
visibility



Ministry of Health

Performance  
linked  
repayments reduce  
fiscal pressure



## INVESTMENT HIGHLIGHTS

Why Investors Should Participate



Attractive,  
risk-adjusted  
returns



BBB+/A3 Sovereign  
credit underpin  
(Highest in Africa)



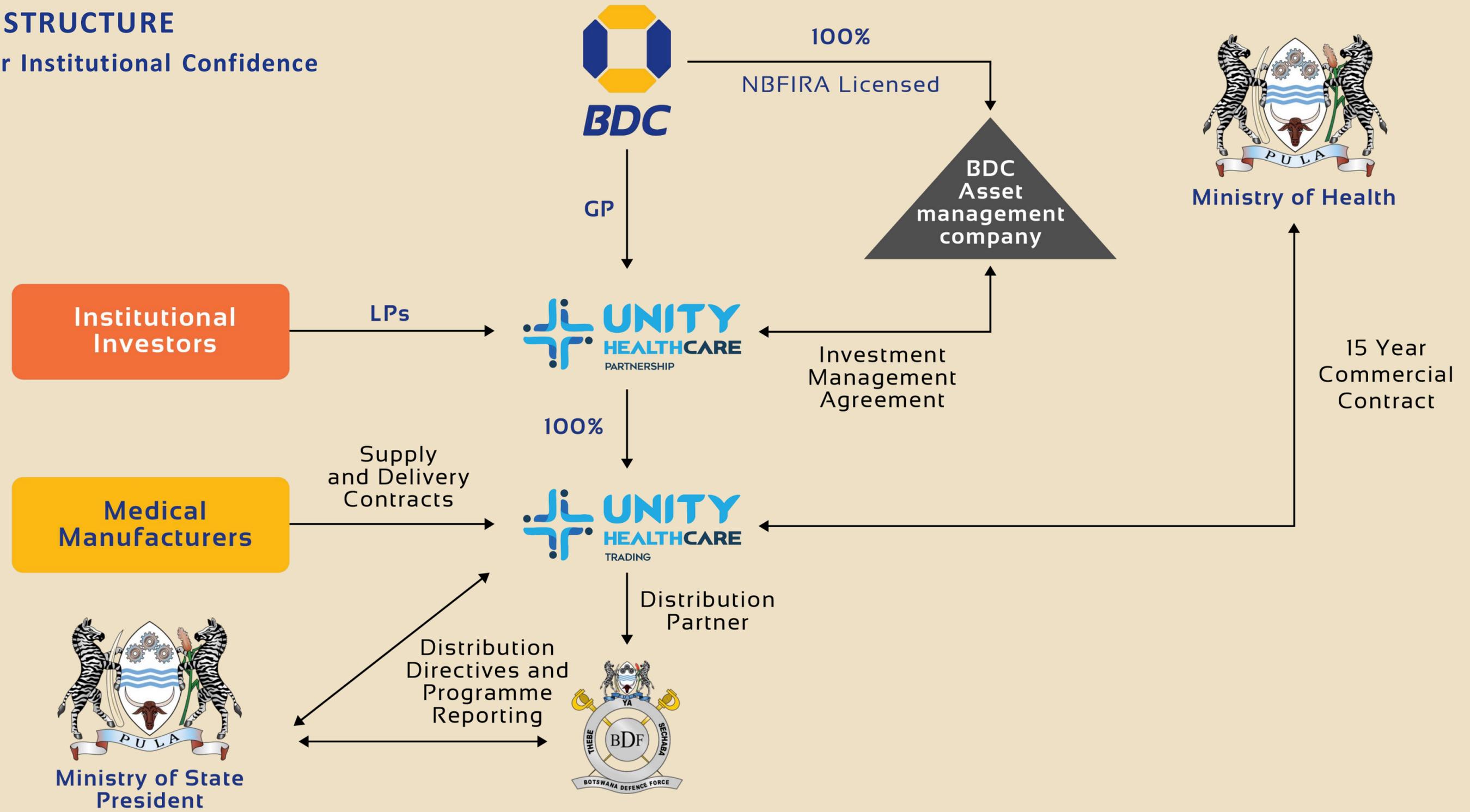
Long-term  
annuity-style  
cash flows



ESG-aligned  
impact in a  
critical sector

# FUND STRUCTURE

Built for Institutional Confidence



**NOTE: BDF will distribute during the state of public health emergency.  
A long-term distribution solution will be developed on commercial terms**

## SECTOR OPPORTUNITY

Healthcare in Botswana.  
A Resilient Investment Theme.



**Essential demand:  
diabetes, hypertension, HIV**



**Procurement inefficiencies  
=  
opportunity for reform**



**Strong institutional appetite  
for healthcare across Africa**

## BDC ADVANTAGE

Trusted Partner. Proven Track Record.



Proven track record:  
BWP 400 million recent  
divestment from RFG Group



Anchor investor in  
Botswana's private  
hospitals



Deep origination  
network and execution  
capability



ESG governance  
and institutional  
credibility

## ESG & IMPACT

Investing in Health. Delivering Impact.



**Measurable outcomes:** reduced stockouts, improved access



**ESG-aligned procurement and supply chain practices**



**Supports Botswana's National Development Plan (NDP12)**



## HOW TO PARTICIPATE

Join the Movement. Shape the Future.

01

Minimum  
commitment:  
**BWP 25 Million**

02

Expression of  
Interest form  
available

03

Due diligence and  
onboarding led by  
BDC AMC

04

First close  
deadline:  
**30 Sept 2025**

05

Final Close:  
**31 March 2026**

## CLOSING MESSAGE

UHBP I: Where Purpose Meets Performance

**Stabilise Botswana's healthcare system**

**Co-invest with the Government of Botswana**

**Deliver durable returns and lasting impact**

**Save the lives of our people**



# THANK YOU

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